

# Bachelor of Arts (Hons) Marketing and Management

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Bachelor of Arts (Hons)
Marketing





quality management teaching and learning

# About the **University**

### UNIVERSITY of HULL

### **University of Hull**

Established in 1927, the University of Hull encompasses world-class teaching, research, impressive facilities, and a strong support network for more than 20,000 students. The most recent Research Excellence Framework named us among the UK's top 50 universities for research power.

### **Hull University Business School**

Hull University Business School offers a wealth of opportunities to pursue undergraduate and postgraduate study and research, all designed to enhance your professional or academic development. Our degrees all build a strong understanding of the complexities of the global business environment to help you develop into a responsible, resourceful business leader.

Recognition from two of the leading global accreditation systems for business schools (AACSB and AMBA) has confirmed our status as a leading business school. AACSB accreditation is an internationally recognised accreditation specialised for business schools, and is held by less than 5% of the world's 13,000 business programmes. This places us in a select group of UK business schools, assures students of our commitment to providing an outstanding experience and further enhances the value of their degree in the global employment market.



The Bachelor of Arts (Hons) Marketing programme provides you a clear understanding about the marketing knowledge and core skills in composing effective marketing communications strategies, analysing consumer behaviour, developing effective digital marketing and social media campaigns such as SEO/SEM and content marketing, formulating marketing plan, global market management, and design market research, etc. You will be prepared to work in competitive business environment in digital marketing and social media firms, advertising agencies, brand and product management for consumer products or services companies, travel agencies, hotels marketing, retail marketing or event organisers, etc.

The Bachelor of Arts (Hons) Marketing and Management aims to prepare you with a solid foundation of knowledge and skills in a unique combination of marketing and management - 2 major subject areas which enable you to acquire up-to-date management practice and experience, compose effective marketing communication strategies, analysing consumer behaviour, developing effective digital marketing and social media campaigns such as SEO/SEM and content marketing, formulating marketing plan and marketing strategies, etc. It equips students for the career in both marketing and management such as advertising agencies, product and brand management, marketing for finance or banking industry, hotel marketing, retail marketing and management, event management, or public sector such as civil services, etc.

#### University of Hull - Where success begin

- Marketing at Hull is ranked as the 21st; Management as the 38th in the UK in
- Study only 9 modules in 12 months (Full Time) / 18 months (Part Time) to gain a bachelor degree
- NO examination
- QF Level 5 accredited by HKCAAVQ
- Acknowledged by the Chartered Institute of Marketing (CIM)
- Continuing Education Fund (CEF) and Government Loan are available
- Scholarship is available for full-time cohort
- Internship and career opportunities
- No need for IELTS for graduates from HD/AD programmes taught in English



# Programme Structure and Assessments



5 Integrated Marketing Communications and Branding No Digital and Social Media Marketing Strategy Strategic Marketing Planning and Auditing No No No No No	Course Exam credits	Programme Structure BA (Hons) Marketing and Management
5 Digital and Social Media Marketing Strategy  5 Strategic Marketing Planning and Auditing  No  No  No  No  No	No 20	🗐 5 Consumer Behaviour and Insights
5 Strategic Marketing Planning and Auditing No No No No	Branding No 20	1 Integrated Marketing Communications and
5 International Marketing No 2	y <b>No 20</b>	🗐 5 Digital and Social Media Marketing Strategy
	No 20	Strategic Marketing Planning and Auditing
	No 20	🗐 5 International Marketing
Leadership and Change Management No 2	No 20	Leadership and Change Management
Research and Consultancy Skills No 2	No 20	Research and Consultancy Skills
Responsible Business in Society No 2	No 20	Responsible Business in Society
Business Strategies No 2	No 20	Business Strategies



The mother course (BA (Hons) Marketing and Management) of this module is recognised under the Qualifications Framework (QF Level 5)



This course has been included in the list of reimbursable courses under the Continuing Education Fund

	nme Structure ns) Marketing	Exam	Course credits
<b>5</b>	Consumer Behaviour and Insights	No	20
<b>5</b>	Integrated Marketing Communications and Branding	No	20
<b>5</b>	Digital and Social Media Marketing Strategy	No	20
<b>5</b>	Strategic Marketing Planning and Auditing	No	20
<b>5</b>	International Marketing	No	20
	Leadership and Change Management	No	20
	Research and Consultancy Skills	No	20
	Services Marketing and Customer Experience Management	No	20
	Marketing Data and Analysis	No	20



The mother course (BA (Hons) Marketing) of this module is recognised under the Qualifications Framework (QF Level 5)



This course has been included in the list of reimbursable courses under the Continuing Education Fund

# Professional Recognition

Graduates of these programmes meet the education requirement for full membership of HKIM.

# Career **Prospects**

The Business School aims to prepare graduates for a successful academic or commercial future. Graduates of the programmes may pursue career in different business or marketing aspects, such as the following:

- Marketing Manager Strategic Partnerships
- Graphic Designer Marketing and Creative
- Marketing Data Analyst
- Product Manager
- Customer Experience Manager
- Digital Marketing Specialist
- Media Search Analyst
- Remote Influencer Marketing Specialist
- eCommerce Marketing Executive
- Marketing and Sales Specialist
- Senior Brand Designer
- Market Research Manager



# **Further**

Master programmes at the University of Hull or other universities in Hong Kong or worldwide in various fields.

The University of Hull qualifications are recognised internationally. On

completion of the Bachelor of Arts (Hons) Marketing and Management or

Bachelor of Arts (Hons) Marketing, graduates may pursue further studies at

#### Bachelor of Arts (Hons) Marketing and Management Bachelor of Arts (Hons) Marketing







HK\$ 13,250

per module (Subject to change without prior notice)

Programme Mode: Part-time Contact Hours: 42 hours per module Medium of Instruction: English Duration of Programme: Minimum 18 months



Some modules of this course have been included in the list of reimbursable courses under the Continuing Education Fund



This course is recognised under the Qualifications Framework (QF Level 5)



This is an exempted course under the Non-local Higher and Professional Education (Regulation) Ordinance.

It is a matter of discretion for individual employers to recognize any qualification to which this course may lead.

Course: Bachelor of Arts (Hons) Marketing and Management

QF Level: 5 QR Registration No.: 15/002105/L5. Valid from 1 Sep 2015 to 31 Aug 2029.

Course: Bachelor of Arts (Hons) Marketing

QF Level: 5 QR Registration No.: 15/002103/L5 Valid from 1 Sep 2015 to 31 Aug 2029.







## Entry Requirements



All applicants must satisfy the admission requirements of the University of Hull before they may be considered for selection. An applicant shall hold:

 a Higher Diploma in Business, or an Advanced Diploma in Marketing, or an Associate Degree of Business Administration or other equivalent qualifications awarded within the HKU system through HKU SPACE with a GPA of 2.0 or its equivalent;

OR

 a related Higher Diploma, Advanced Diploma, or Associate Degree offered by HKU SPACE or a Higher Diploma, an Advanced Diploma, or an Associate Degree from other tertiary institutions in the areas of marketing, management, or business-related which are recognized by the University of Hull;

For 1. and 2. in the above, applicants holding a related Advanced Diploma shall preferably have 2 years of work experience.

Applicants of 1. and 2. above are considered to have met the English requirements. In other cases, applicants should have proof of English proficiency by having:

- i. a Grade E in the Use of English in Hong Kong Advanced Level Examination (HKALE); or
- ii. Hong Kong Diploma of Secondary Education (HKDSE) Examination with minimum score of overall level 4 in English Language (with a minimum of level 3 in each skill); or
- iii. IELTS with minimum score of overall 6.0 (with a minimum 5.5 in each skill); or
- iv. Pearson Academic Test of English with minimum score of overall 54 (with a minimum 51 in each skill); or
- v. recognised equivalent.
- \* Applicants holding the above qualifications mentioned in 1. awarded within the HKU system through HKUSPACE recognised by The University of Hull are considered as having met its English proficiency requirement and are thereforenot required to provide additional proof of English language proficiency.

Applicants with other equivalent qualifications will be considered on individual merit.

Graduates of Higher Diploma, Associate Degree and Advanced Diploma in the areas of Marketing, Management, or Business-related programmes from education institutions recognised by the University of Hull are also eligible to apply to the programme, such as:

- HKU SPACE
- HKU SPACE Community College
- HKU SPACE Po Leung Kuk Stanley Ho Community College
- HKBU SCE
- CUHK SCS

- VTC IVE
- PolyU SPEED or HKCC
- CityU SCOPE
- Lingnan University CC
- Other education institutions recognised by the University of Hull.

# Academic Accreditation









International accreditation from AACSB is a kitemark of quality. Hull University Business School delivers first-class business and marketing education with a commitment to providing an outstanding learning experience. The Business School aims to prepare graduates for a successful academic or commercial future and build the knowledge and employability skills demanded by today's global employers.

Both programmes are accredited by HKCAAVQ and recognized as QF Level 5.

QF Level: 5 QR Registration No.: 15/002105/L5 & 15/002103/L5. Valid from 1 Sep 2015 to 31 Aug 2029

### **Application**

All applicants are required to complete the enclosed application form and submit it with the following supporting documents together with application fee of HK\$200 to any of the HKU SPACE enrolment centres:

- ONE set of certified true copy\* of full educational certificates and transcripts;
   AND
  - \* Original certificates and transcripts together with the copies are required to be presented to any HKU SPACE Enrollment Centre for verification.
- Testimonials or other documentary proof of the applicant's working experience;
   AND
- A photocopy of Hong Kong Identity Card; AND
- A non-refundable crossed cheque of HK\$200 payable to "HKU SPACE" as application fee.



BA (Hons) Marketing and Management



BA (Hons) Marketing

### **Enquiries**

Email: hull.mmg@hkuspace.hku.hk

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